

Drivers Controlled plus Telling

When we interact with another person, there are many variables that can impact on the meeting. This page assumes first that each person is in a non-play state of mind. If either is playing, the data presented below may lead to wrong results. If the meeting is scheduled, then we can take the time to be socially acceptable. Clean bodies including hair and fingernails and clothing appropriate for the activities of the day are a part of creating an atmosphere of fitting in socially with groups to be encountered for the day. The absence of body smells is preferred to any body odors or heavy perfumes. Speaking appropriately (enunciation, pronunciation, and correct word usage) and correct vocabulary level (i. e., no college level language to young children) is also part of being socially correct. Cultural considerations may exist as well. The considerations are all a part of the recognition of how we impact personally on others. The personal cost of changing our own behavior to be seen as more acceptable to others is acceptance of tension within ourselves. This tension lessens as we work more to reach out to others. The style adjustment actions mentioned below will also increase our own tension level. The hope is that in recognizing the tension, it will allow us to manage it.

Drivers with Analyticals - Analyticals see Drivers positively as being efficient, logical, and task oriented and negatively as hasty, bossy, risk taking, decisive and competitive. To work better with Analyticals, Drivers need to bring them detailed facts and logic in writing, be patient while they evaluate and check the data, and help them to come to conclusions by getting them to set deadlines. (Drivers see Analyticals positively as being logical, accurate, dependable, and being a good source of data and are seen negatively as lacking in risk taking and decisiveness and of needing too much data.)

Drivers with Amiables - Amiables see Drivers positively as being efficient and disciplined and negatively as lacking feeling, impatient, secretive, tough minded and bottom line oriented. To work better with Amiables, Drivers need to show concern for them and their families, friends, and interests, slow down, provide detail, and show them specifics on how to accomplish objectives, and support them with personal attention and help. (Drivers see Amiables positively as being supportive, helpful, team oriented, and careful and negatively as lacking initiative, needing too much detail, small thinking, and overly responsive.)

Interacting with Others

MBTI Types xxTJ

Drivers with other Drivers - Drivers see other Drivers positively as action oriented, efficient, independent, logical, quick, and decisive and negatively as in a hurry, bossy, stubborn, secretive, non-listening, and unfeeling and in terms such as tough, demanding, and commanding which may be either positive or negative depending upon how the term is used. For Drivers to work better with other Drivers, they need to agree on goals and allow freedom to work within limits.

Drivers with Expressives - Expressives see Drivers positively as being accomplished, independent, and decisive and negatively as cold, critical, disciplined, and lacking playfulness. To work better with Expressives, Drivers need to be more open about their feelings, opinions, gossip, and self, relax time constraints, offer incentives, provide for public recognition for jobs well done and let them win in front of others. (Drivers see Expressives as positively as being competitive, outgoing, imaginative, and personable and negatively as impulsive, demonstrative, cheer leading, and emotional.)